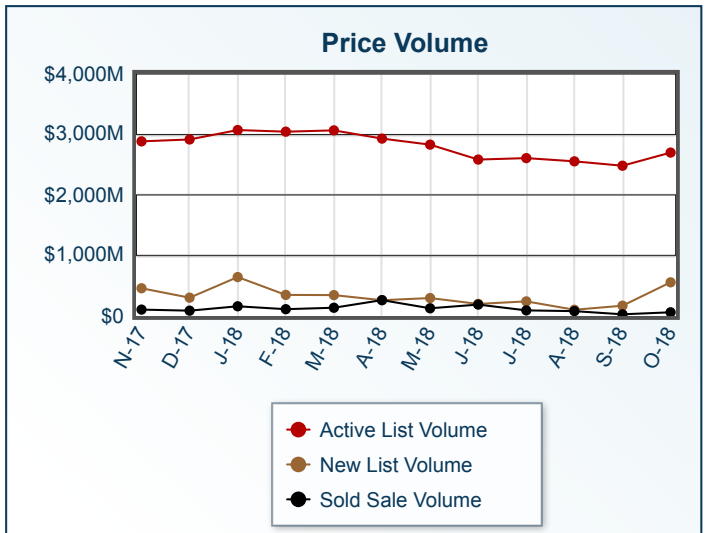
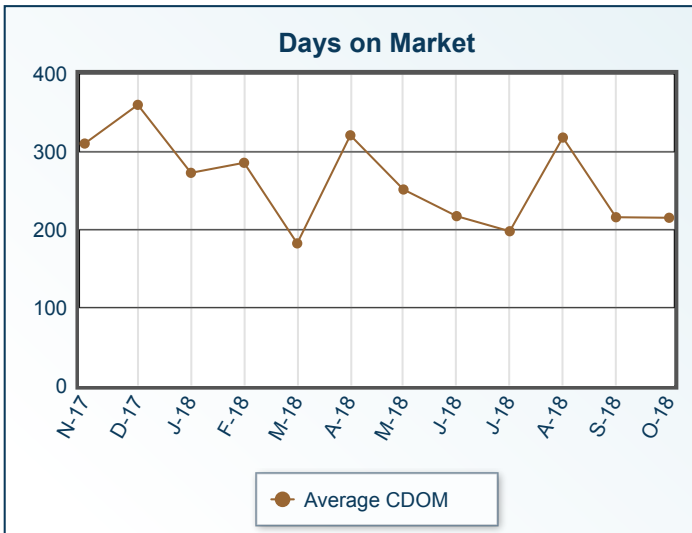
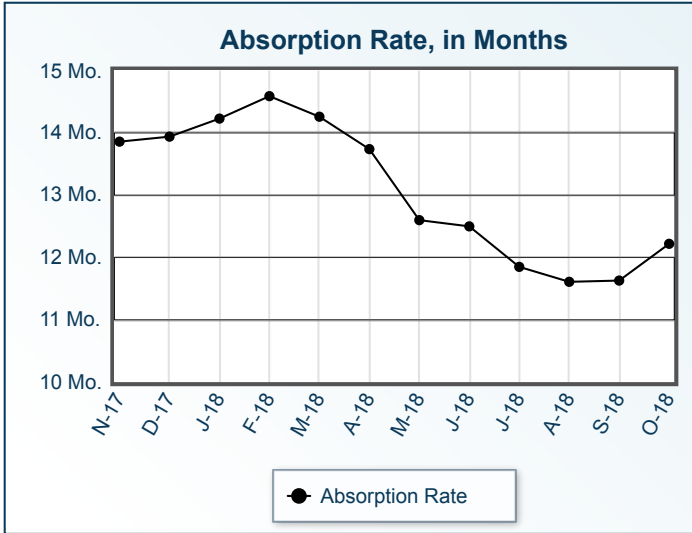
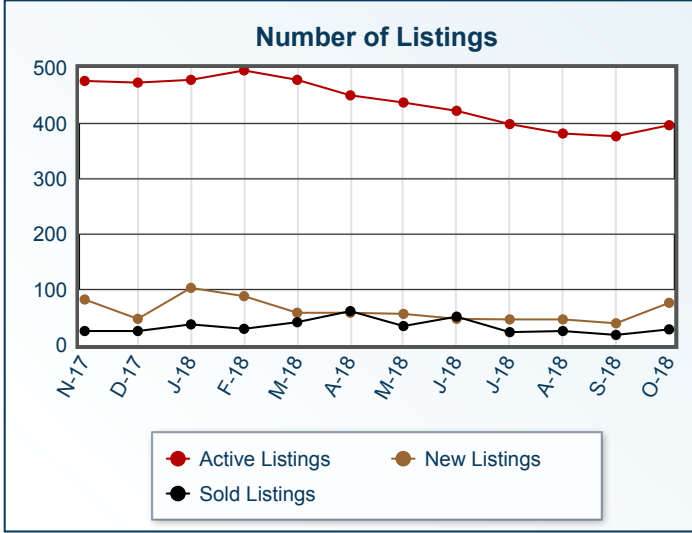


Market Summary

Residential, October 2018



Summary Statistics						
	Oct-18	Oct-17	% Chg	2018 YTD	2017 YTD	% Chg
Absorption Rate	12.22	12.26	-0.33	12.92	13.45	-3.94
Average List Price	\$6,801,039	\$6,314,913	7.70	\$5,569,255	\$4,751,259	17.22
Median List Price	\$3,495,000	\$2,850,000	22.63	\$2,695,000	\$2,195,000	22.78
Average Sale Price	\$2,065,964	\$3,060,766	-32.50	\$3,508,295	\$3,014,383	16.39
Median Sale Price	\$935,750	\$926,250	1.03	\$1,550,000	\$1,065,000	45.54
Average CDOM	215	254	-15.35	252	225	12.00
Median CDOM	145	209	-30.62	162	149	8.72

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	0	0	0.0	1	0	N/A	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0	80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	0	0.0	90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	0	0.0	0	0	0.0	100,000-119,999	0	0	0.0	0	0	0.0
120,000-139,999	0	0	0.0	1	0	N/A	120,000-139,999	0	0	0.0	0	0	0.0
140,000-159,999	1	0	N/A	3	0	N/A	140,000-159,999	0	0	0.0	1	0	N/A
160,000-179,999	0	0	0.0	2	1	100.0	160,000-179,999	1	0	N/A	2	1	100.0
180,000-199,999	0	0	0.0	1	3	-66.7	180,000-199,999	0	0	0.0	3	1	200.0
200,000-249,999	0	0	0.0	5	6	-16.7	200,000-249,999	0	0	0.0	5	2	150.0
250,000-299,999	0	2	-100.0	14	19	-26.3	250,000-299,999	0	3	-100.0	11	17	-35.3
300,000-399,999	3	2	50.0	29	44	-34.1	300,000-399,999	4	3	33.3	30	38	-21.1
400,000-499,999	3	5	-40.0	26	31	-16.1	400,000-499,999	3	3	0.0	26	23	13.0
500,000+	21	12	75.0	265	250	6.0	500,000+	21	20	5.0	231	246	-6.1
Totals	28	21	33.3	347	354	-2.0	Totals	29	29	0.0	309	328	-5.8

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0	80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	0	0.0	90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	0	0.0	0	0	0.0	100,000-119,999	0	0	0.0	0	0	0.0
120,000-139,999	0	0	0.0	1	1	0.0	120,000-139,999	0	0	0.0	0	0	0.0
140,000-159,999	0	0	0.0	1	0	N/A	140,000-159,999	0	0	0.0	1	0	N/A
160,000-179,999	1	0	N/A	2	2	0.0	160,000-179,999	0	0	0.0	2	2	0.0
180,000-199,999	1	0	N/A	4	2	100.0	180,000-199,999	0	0	0.0	4	0	N/A
200,000-249,999	2	2	0.0	11	6	83.3	200,000-249,999	0	0	0.0	6	6	0.0
250,000-299,999	1	9	-88.9	19	33	-42.4	250,000-299,999	0	4	-100.0	9	25	-64.0
300,000-399,999	16	21	-23.8	63	84	-25.0	300,000-399,999	6	4	50.0	47	60	-21.7

400,000-499,999	14	16	-12.5	55	69	-20.3	400,000-499,999	2	5	-60.0	40	43	-7.0
500,000+	362	382	-5.2	896	998	-10.2	500,000+	68	73	-6.8	508	539	-5.8
Totals	397	430	-7.7	1052	1195	-12.0	Totals	76	86	-11.6	617	675	-8.6

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Prepared by TJ Fisher on Friday, December 07, 2018 8:42 AM.