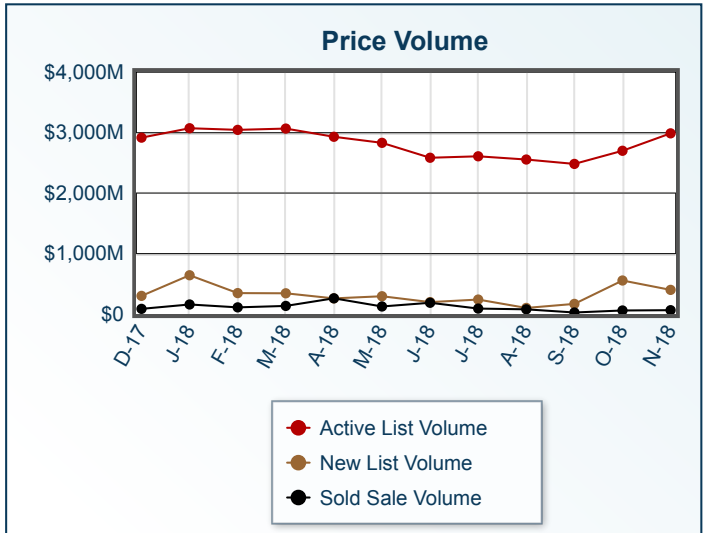
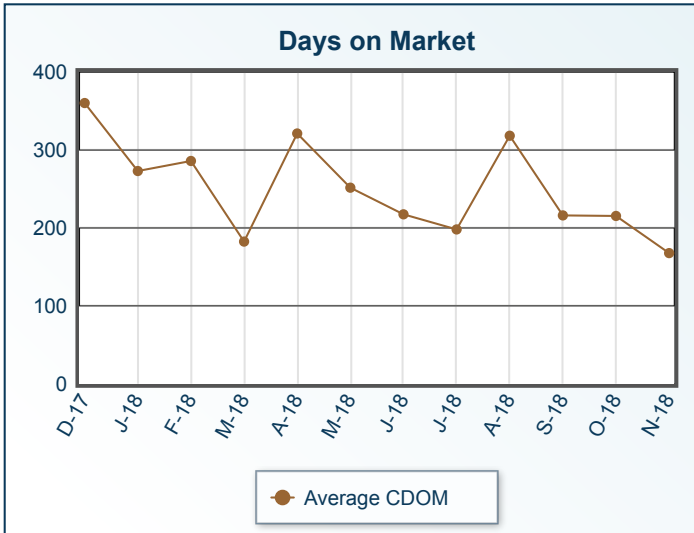
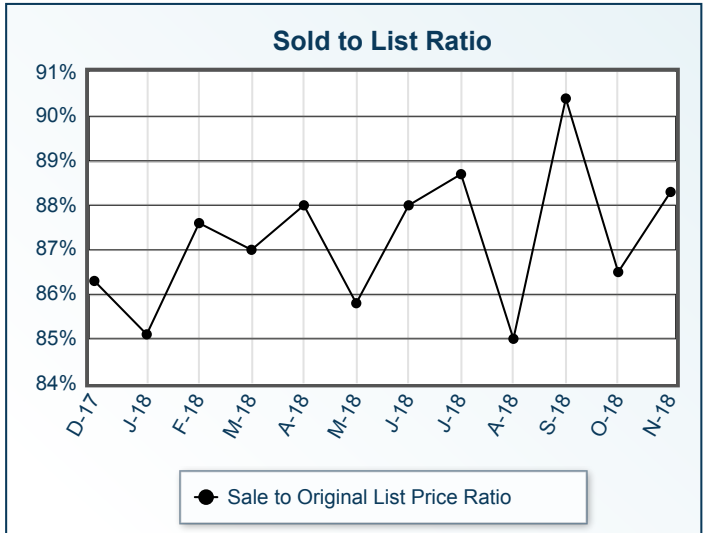
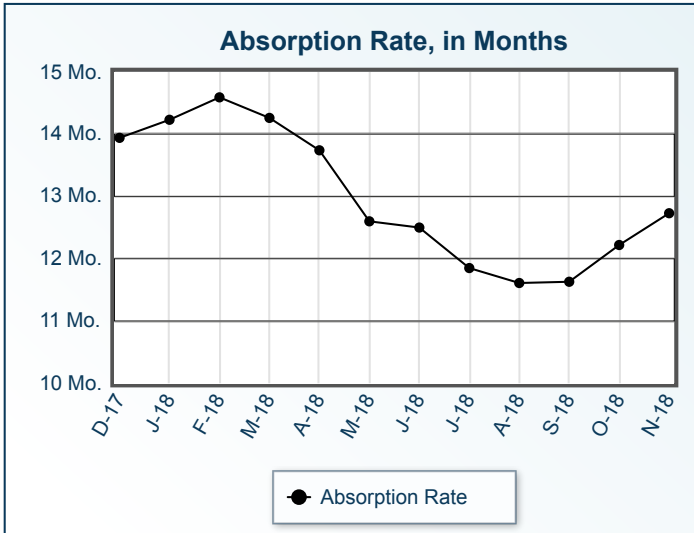
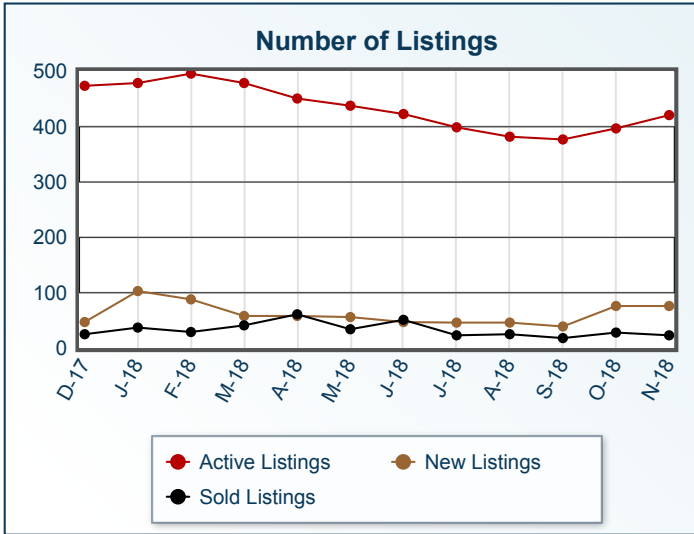


Market Summary

Residential, November 2018



Summary Statistics						
	Nov-18	Nov-17	% Chg	2018 YTD	2017 YTD	% Chg
Absorption Rate	12.73	13.86	-8.15	12.91	13.48	-4.23
Average List Price	\$7,098,142	\$6,049,453	17.34	\$5,542,072	\$4,794,977	15.58
Median List Price	\$3,495,000	\$2,950,000	18.47	\$2,750,000	\$2,200,000	25.00
Average Sale Price	\$2,726,804	\$4,098,284	-33.46	\$3,459,716	\$3,085,881	12.11
Median Sale Price	\$735,000	\$770,000	-4.55	\$1,500,000	\$1,060,000	41.51
Average CDOM	167	310	-46.13	247	230	7.39
Median CDOM	134	219	-38.81	161	161	0.00

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	0	0	0.0	1	0	N/A	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0	80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	0	0.0	90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	0	0.0	0	0	0.0	100,000-119,999	0	0	0.0	0	0	0.0
120,000-139,999	0	0	0.0	1	0	N/A	120,000-139,999	0	0	0.0	0	0	0.0
140,000-159,999	0	0	0.0	3	0	N/A	140,000-159,999	0	0	0.0	1	0	N/A
160,000-179,999	0	0	0.0	2	1	100.0	160,000-179,999	0	0	0.0	2	1	100.0
180,000-199,999	0	0	0.0	1	3	-66.7	180,000-199,999	0	0	0.0	3	1	200.0
200,000-249,999	0	0	0.0	5	6	-16.7	200,000-249,999	0	0	0.0	5	2	150.0
250,000-299,999	1	2	-50.0	15	21	-28.6	250,000-299,999	0	1	-100.0	11	18	-38.9
300,000-399,999	4	3	33.3	33	47	-29.8	300,000-399,999	3	3	0.0	33	41	-19.5
400,000-499,999	5	1	400.0	31	32	-3.1	400,000-499,999	3	0	N/A	29	23	26.1
500,000+	13	19	-31.6	278	269	3.3	500,000+	14	17	-17.6	245	263	-6.8
Totals	23	25	-8.0	370	379	-2.4	Totals	20	21	-4.8	329	349	-5.7

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0	80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	0	0.0	90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	0	0.0	0	0	0.0	100,000-119,999	0	0	0.0	0	0	0.0
120,000-139,999	0	0	0.0	1	1	0.0	120,000-139,999	0	0	0.0	0	0	0.0
140,000-159,999	0	0	0.0	1	0	N/A	140,000-159,999	0	0	0.0	1	0	N/A
160,000-179,999	0	0	0.0	2	2	0.0	160,000-179,999	0	0	0.0	2	2	0.0
180,000-199,999	1	0	N/A	4	2	100.0	180,000-199,999	0	0	0.0	4	0	N/A
200,000-249,999	2	4	-50.0	11	9	22.2	200,000-249,999	0	3	-100.0	6	9	-33.3
250,000-299,999	1	11	-90.9	19	36	-47.2	250,000-299,999	0	2	-100.0	9	27	-66.7
300,000-399,999	18	20	-10.0	67	87	-23.0	300,000-399,999	4	3	33.3	51	63	-19.0

400,000-499,999	12	19	-36.8	62	73	-15.1	400,000-499,999	6	4	50.0	46	47	-2.1
500,000+	387	423	-8.5	969	1070	-9.4	500,000+	66	70	-5.7	574	609	-5.7
Totals	421	477	-11.7	1136	1280	-11.2	Totals	76	82	-7.3	693	757	-8.5

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Prepared by TJ Fisher on Thursday, December 06, 2018 5:21 PM.