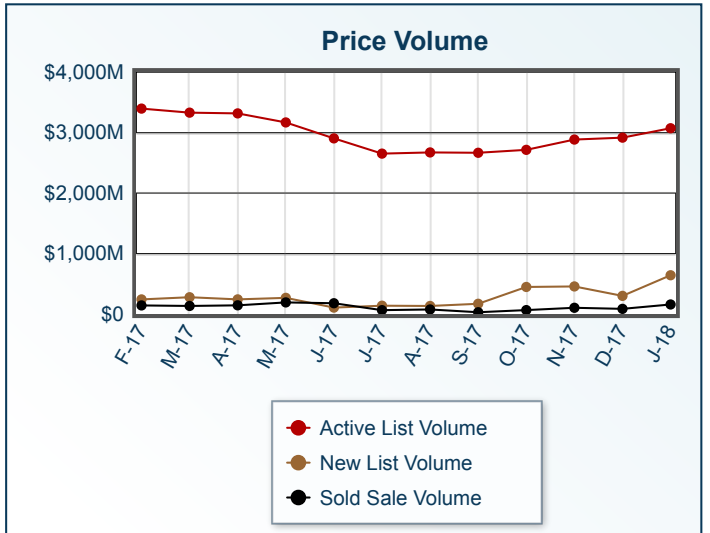
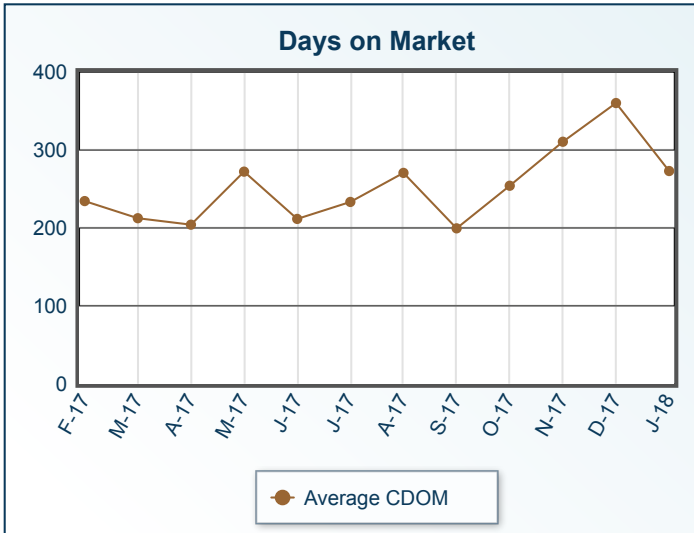
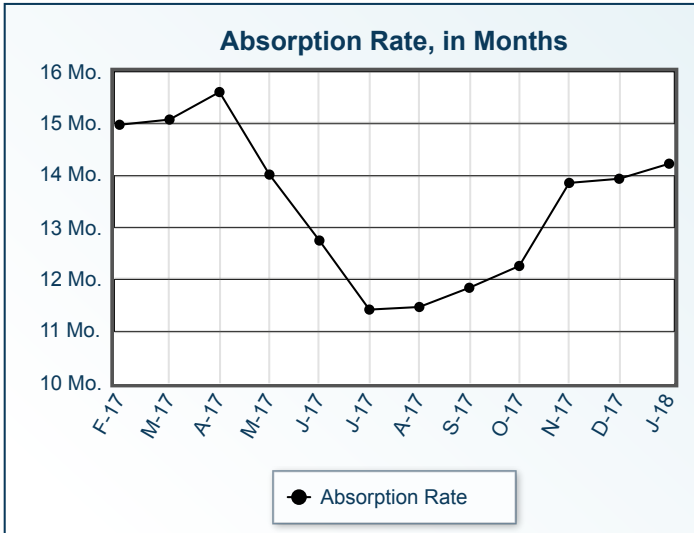
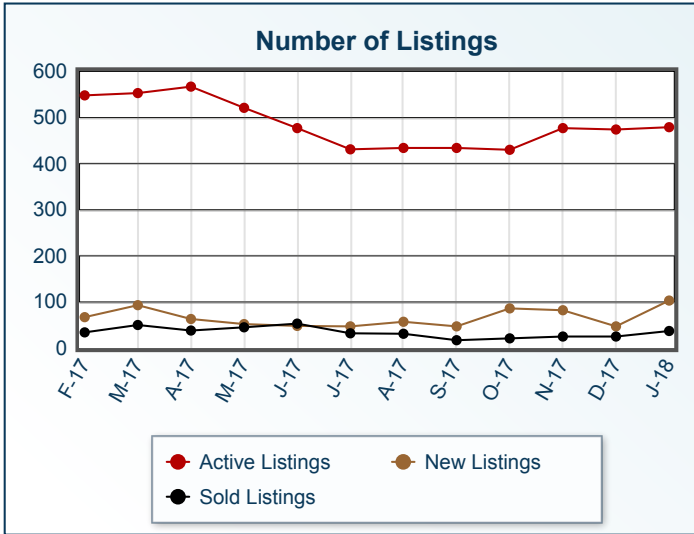


Market Summary

Residential, January 2018



Summary Statistics						
	Jan-18	Jan-17	% Chg	2018 YTD	2017 YTD	% Chg
Absorption Rate	14.23	15.03	-5.32	14.23	15.03	-5.32
Average List Price	\$6,415,360	\$6,192,465	3.60	\$6,252,199	\$5,755,738	8.63
Median List Price	\$2,950,000	\$2,695,000	9.46	\$2,850,000	\$2,622,500	8.67
Average Sale Price	\$4,249,797	\$1,508,290	181.76	\$4,249,797	\$1,508,290	181.76
Median Sale Price	\$3,000,000	\$700,000	328.57	\$3,000,000	\$700,000	328.57
Average CDOM	273	158	72.78	273	158	72.78
Median CDOM	181	113	60.18	186	113	64.60

Sold Listings	This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
	0-29,999	0	0	0.0	0	0
30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	0	0.0	0	0	0.0
120,000-139,999	1	0	N/A	1	0	N/A
140,000-159,999	0	0	0.0	0	0	0.0
160,000-179,999	0	0	0.0	0	0	0.0
180,000-199,999	0	2	-100.0	0	2	-100.0
200,000-249,999	0	1	-100.0	0	1	-100.0
250,000-299,999	0	3	-100.0	0	3	-100.0
300,000-399,999	1	3	-66.7	1	3	-66.7
400,000-499,999	2	3	-33.3	2	3	-33.3
500,000+	33	21	57.1	33	21	57.1
Totals	37	33	12.1	37	33	12.1

Pending Listings	This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
	0-29,999	0	0	0.0	0	0
30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	0	0.0	0	0	0.0
120,000-139,999	0	0	0.0	0	0	0.0
140,000-159,999	0	0	0.0	0	0	0.0
160,000-179,999	0	0	0.0	0	0	0.0
180,000-199,999	0	1	-100.0	0	1	-100.0
200,000-249,999	2	0	N/A	2	0	N/A
250,000-299,999	2	3	-33.3	2	3	-33.3
300,000-399,999	2	5	-60.0	2	5	-60.0
400,000-499,999	5	3	66.7	5	3	66.7
500,000+	32	31	3.2	32	31	3.2
Totals	43	43	0.0	43	43	0.0

Active Listings	This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
	0-29,999	0	0	0.0	0	0
30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	0	0.0	0	0	0.0
120,000-139,999	1	0	N/A	1	1	0.0
140,000-159,999	1	0	N/A	1	0	N/A
160,000-179,999	0	0	0.0	0	0	0.0
180,000-199,999	0	1	-100.0	1	2	-50.0
200,000-249,999	5	2	150.0	6	2	200.0
250,000-299,999	10	11	-9.1	12	13	-7.7
300,000-399,999	14	25	-44.0	21	32	-34.4

New Listings	This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
	0-29,999	0	0	0.0	0	0
30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	0	0.0	0	0	0.0
120,000-139,999	0	0	0.0	0	0	0.0
140,000-159,999	1	0	N/A	1	0	N/A
160,000-179,999	0	0	0.0	0	0	0.0
180,000-199,999	1	0	N/A	1	0	N/A
200,000-249,999	1	2	-50.0	1	2	-50.0
250,000-299,999	2	4	-50.0	2	4	-50.0
300,000-399,999	5	8	-37.5	5	8	-37.5

400,000-499,999	20	24	-16.7	23	34	-32.4	400,000-499,999	8	8	0.0	8	8	0.0
500,000+	428	468	-8.5	479	552	-13.2	500,000+	85	93	-8.6	85	93	-8.6
Totals	479	531	-9.8	544	636	-14.5	Totals	103	115	-10.4	103	115	-10.4

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Prepared by TJ Fisher on Friday, December 07, 2018 8:27 AM.