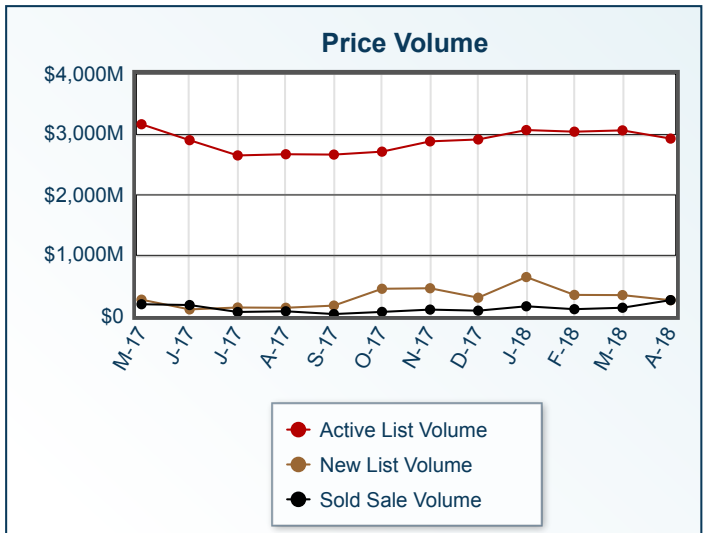
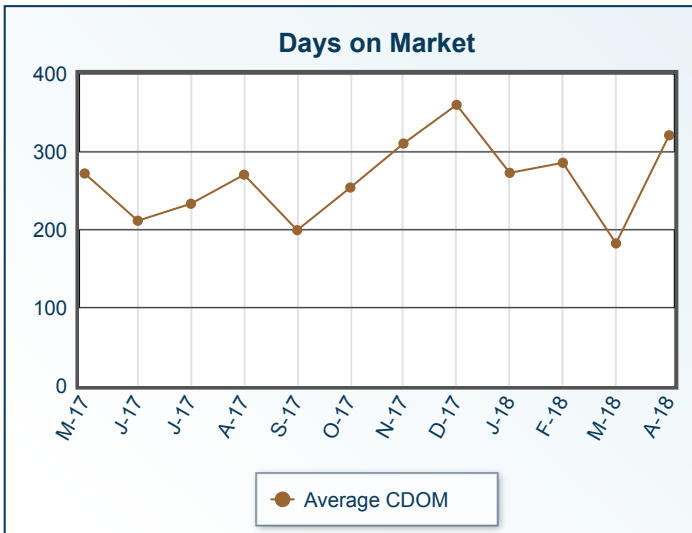
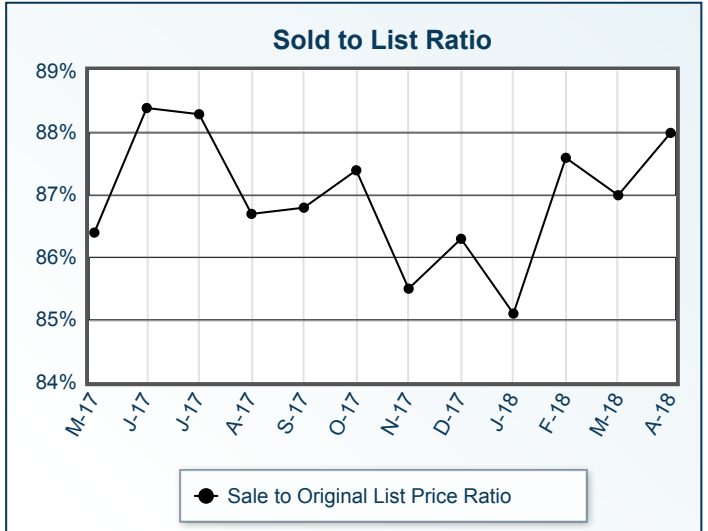
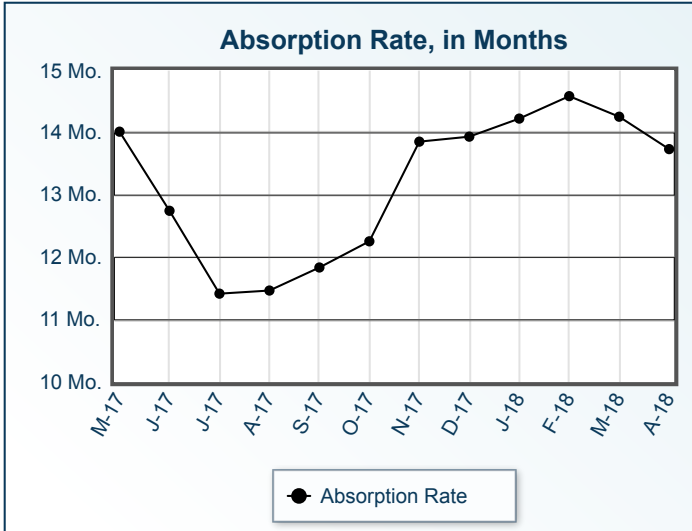
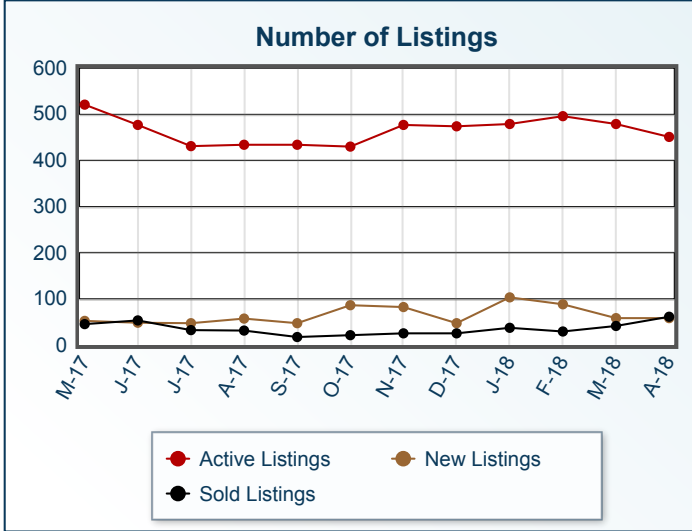


Market Summary

Residential, April 2018



Summary Statistics						
	Apr-18	Apr-17	% Chg	2018 YTD	2017 YTD	% Chg
Absorption Rate	13.74	15.61	-11.98	14.21	15.17	-6.33
Average List Price	\$6,500,337	\$5,852,658	11.07	\$5,810,180	\$5,145,800	12.91
Median List Price	\$3,275,000	\$2,650,000	23.58	\$2,780,000	\$2,295,000	21.13
Average Sale Price	\$4,250,573	\$3,764,439	12.91	\$3,923,162	\$3,013,498	30.19
Median Sale Price	\$2,700,000	\$1,210,000	123.14	\$2,050,000	\$800,000	156.25
Average CDOM	321	204	57.35	270	203	33.00
Median CDOM	184	163	12.88	181	129	40.31

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0	80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	0	0.0	90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	0	0.0	0	0	0.0	100,000-119,999	0	0	0.0	0	0	0.0
120,000-139,999	0	0	0.0	1	0	N/A	120,000-139,999	0	0	0.0	0	0	0.0
140,000-159,999	0	0	0.0	1	0	N/A	140,000-159,999	0	0	0.0	1	0	N/A
160,000-179,999	0	0	0.0	1	0	N/A	160,000-179,999	0	0	0.0	0	0	0.0
180,000-199,999	0	0	0.0	0	3	-100.0	180,000-199,999	0	0	0.0	1	1	0.0
200,000-249,999	0	3	-100.0	3	6	-50.0	200,000-249,999	0	1	-100.0	2	1	100.0
250,000-299,999	2	0	N/A	7	12	-41.7	250,000-299,999	1	1	0.0	8	9	-11.1
300,000-399,999	2	4	-50.0	10	19	-47.4	300,000-399,999	2	4	-50.0	11	21	-47.6
400,000-499,999	2	1	100.0	9	14	-35.7	400,000-499,999	1	1	0.0	10	12	-16.7
500,000+	55	30	83.3	136	101	34.7	500,000+	32	31	3.2	129	125	3.2
Totals	61	38	60.5	168	155	8.4	Totals	36	38	-5.3	162	169	-4.1

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0	80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	0	0.0	90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	0	0.0	0	0	0.0	100,000-119,999	0	0	0.0	0	0	0.0
120,000-139,999	0	0	0.0	1	1	0.0	120,000-139,999	0	0	0.0	0	0	0.0
140,000-159,999	0	0	0.0	1	0	N/A	140,000-159,999	0	0	0.0	1	0	N/A
160,000-179,999	1	1	0.0	2	1	100.0	160,000-179,999	2	0	N/A	2	1	100.0
180,000-199,999	0	1	-100.0	1	2	-50.0	180,000-199,999	0	0	0.0	1	0	N/A
200,000-249,999	1	4	-75.0	8	4	100.0	200,000-249,999	1	0	N/A	3	4	-25.0
250,000-299,999	4	10	-60.0	13	18	-27.8	250,000-299,999	0	0	0.0	3	9	-66.7
300,000-399,999	20	29	-31.0	37	62	-40.3	300,000-399,999	3	9	-66.7	21	38	-44.7

400,000-499,999	16	23	-30.4	32	46	-30.4	400,000-499,999	2	3	-33.3	17	20	-15.0
500,000+	409	499	-18.0	651	725	-10.2	500,000+	50	51	-2.0	259	266	-2.6
Totals	451	567	-20.5	746	859	-13.2	Totals	58	63	-7.9	307	338	-9.2

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Prepared by TJ Fisher on Friday, December 07, 2018 8:42 AM.