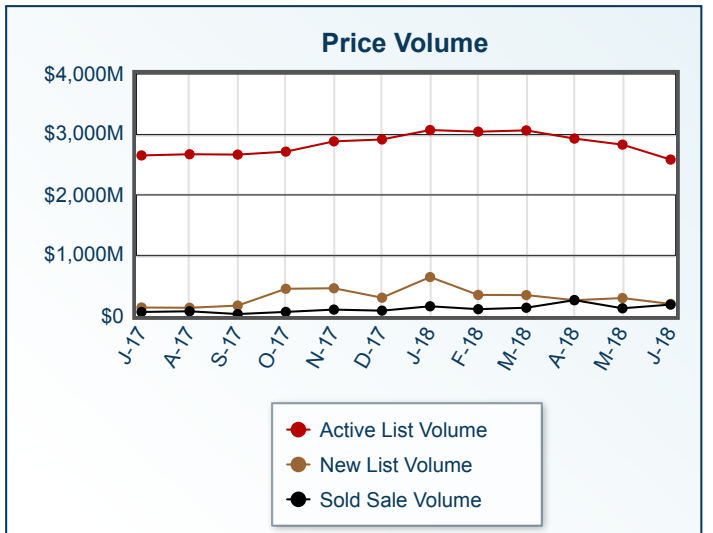
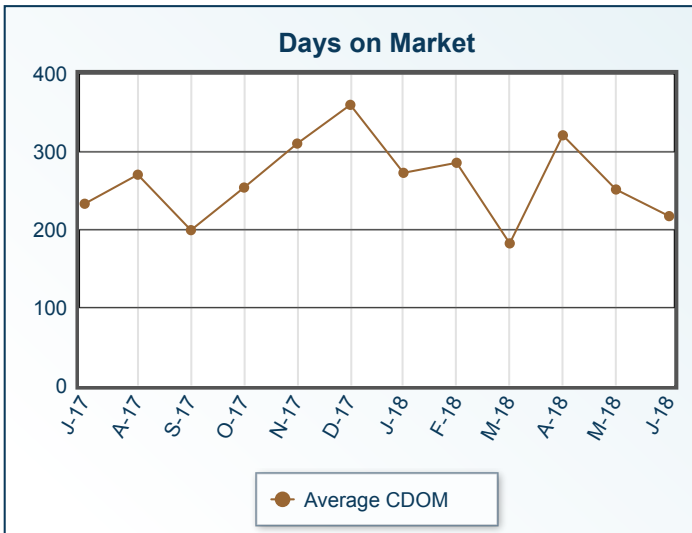
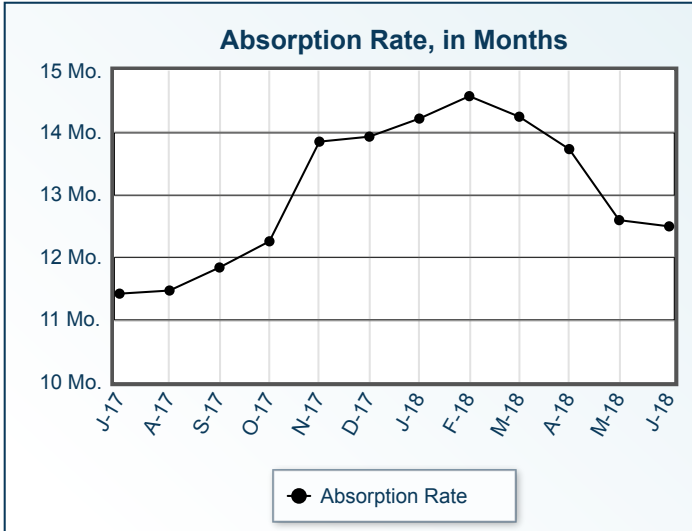
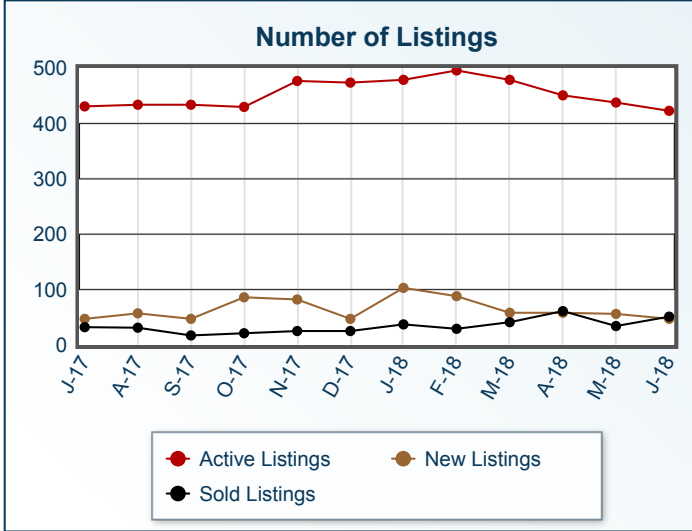


Market Summary

Residential, June 2018



Summary Statistics						
	Jun-18	Jun-17	% Chg	2018 YTD	2017 YTD	% Chg
Absorption Rate	12.5	12.75	-1.96	13.65	14.58	-6.38
Average List Price	\$6,110,232	\$6,090,696	0.32	\$5,676,017	\$5,002,698	13.46
Median List Price	\$3,095,000	\$2,600,000	19.04	\$2,700,000	\$2,195,000	23.01
Average Sale Price	\$3,636,020	\$3,354,219	8.40	\$3,828,551	\$3,304,920	15.84
Median Sale Price	\$1,400,000	\$1,300,000	7.69	\$1,750,000	\$1,140,000	53.51
Average CDOM	217	211	2.84	257	217	18.43
Median CDOM	126	143	-11.89	163	140	16.43

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0	80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	0	0.0	90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	0	0.0	0	0	0.0	100,000-119,999	0	0	0.0	0	0	0.0
120,000-139,999	0	0	0.0	1	0	N/A	120,000-139,999	0	0	0.0	0	0	0.0
140,000-159,999	0	0	0.0	2	0	N/A	140,000-159,999	0	0	0.0	1	0	N/A
160,000-179,999	0	0	0.0	1	0	N/A	160,000-179,999	0	1	-100.0	1	1	0.0
180,000-199,999	0	0	0.0	0	3	-100.0	180,000-199,999	0	0	0.0	1	1	0.0
200,000-249,999	1	0	N/A	4	6	-33.3	200,000-249,999	2	1	100.0	4	2	100.0
250,000-299,999	3	1	200.0	11	14	-21.4	250,000-299,999	0	1	-100.0	9	12	-25.0
300,000-399,999	9	7	28.6	21	33	-36.4	300,000-399,999	4	7	-42.9	18	30	-40.0
400,000-499,999	3	2	50.0	17	19	-10.5	400,000-499,999	4	3	33.3	16	16	0.0
500,000+	35	43	-18.6	196	178	10.1	500,000+	16	28	-42.9	168	181	-7.2
Totals	51	53	-3.8	253	253	0.0	Totals	26	41	-36.6	218	243	-10.3

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0	80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	0	0.0	90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	0	0.0	0	0	0.0	100,000-119,999	0	0	0.0	0	0	0.0
120,000-139,999	0	0	0.0	1	1	0.0	120,000-139,999	0	0	0.0	0	0	0.0
140,000-159,999	0	0	0.0	1	0	N/A	140,000-159,999	0	0	0.0	1	0	N/A
160,000-179,999	1	1	0.0	2	2	0.0	160,000-179,999	0	0	0.0	2	2	0.0
180,000-199,999	1	1	0.0	2	2	0.0	180,000-199,999	0	0	0.0	2	0	N/A
200,000-249,999	3	3	0.0	9	5	80.0	200,000-249,999	0	0	0.0	4	5	-20.0
250,000-299,999	4	6	-33.3	16	20	-20.0	250,000-299,999	2	1	100.0	6	12	-50.0
300,000-399,999	20	29	-31.0	43	68	-36.8	300,000-399,999	1	3	-66.7	27	44	-38.6

400,000-499,999	13	20	-35.0	40	53	-24.5	400,000-499,999	5	4	25.0	25	27	-7.4
500,000+	381	417	-8.6	733	807	-9.2	500,000+	39	40	-2.5	343	348	-1.4
Totals	423	477	-11.3	847	958	-11.6	Totals	47	48	-2.1	410	438	-6.4

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Prepared by TJ Fisher on Friday, December 07, 2018 8:29 AM.