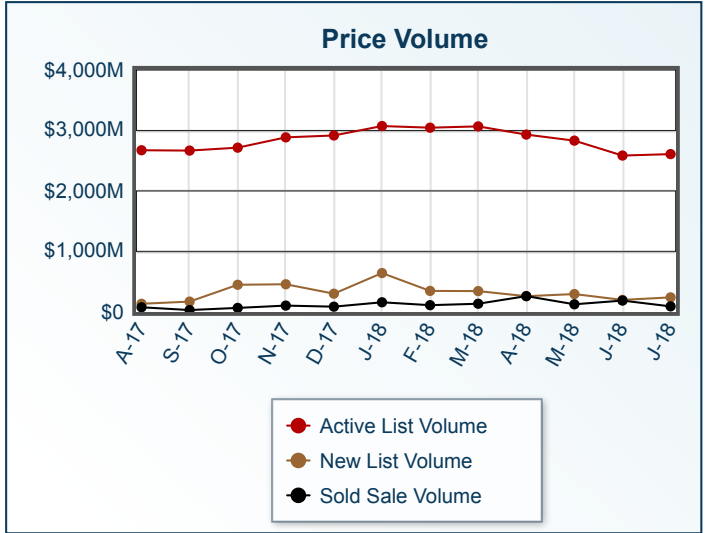
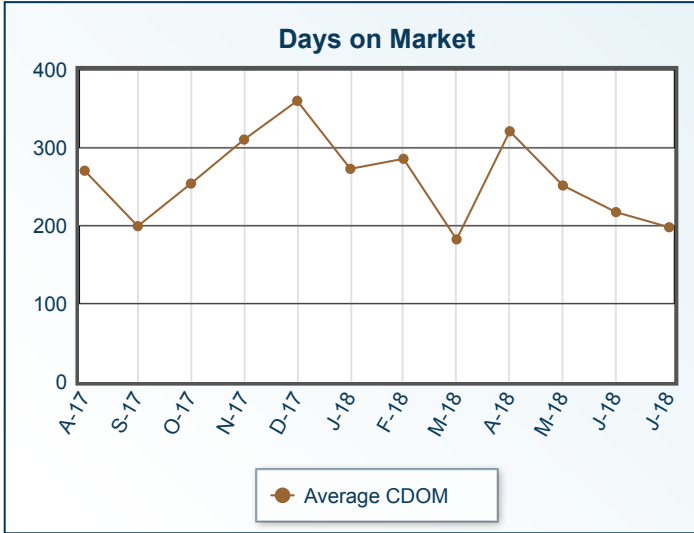
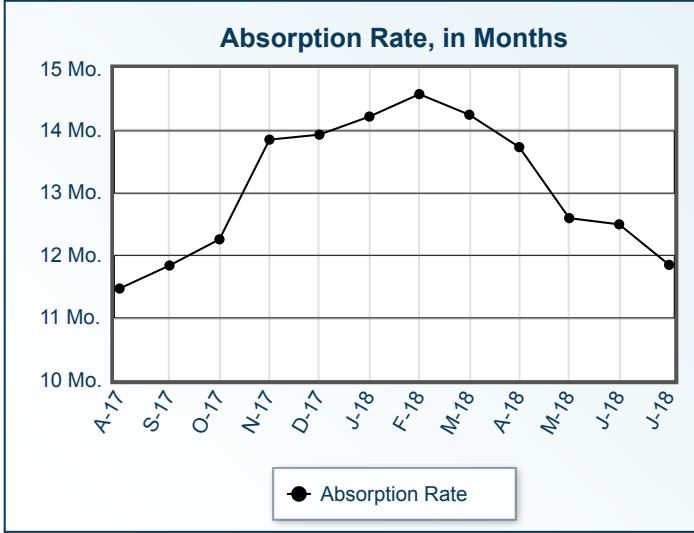
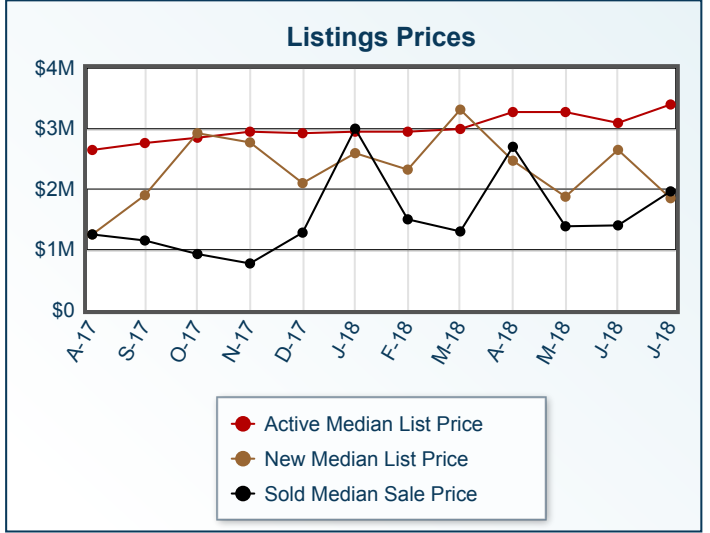
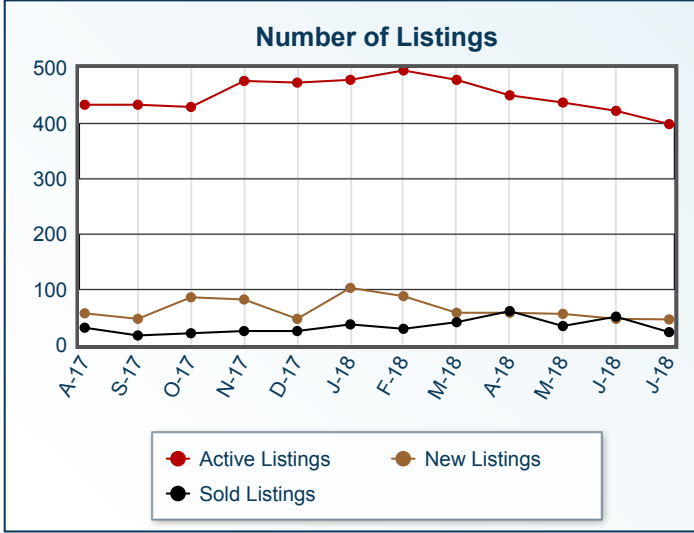


Market Summary

Residential, July 2018



Summary Statistics						
	Jul-18	Jul-17	% Chg	2018 YTD	2017 YTD	% Chg
Absorption Rate	11.85	11.42	3.77	13.4	14.13	-5.17
Average List Price	\$6,537,826	\$6,155,363	6.21	\$5,656,009	\$4,904,967	15.31
Median List Price	\$3,400,000	\$2,595,000	31.02	\$2,697,500	\$2,150,000	25.47
Average Sale Price	\$3,890,975	\$1,977,089	96.80	\$3,833,753	\$3,155,830	21.48
Median Sale Price	\$1,962,500	\$677,500	189.67	\$1,870,000	\$985,000	89.85
Average CDOM	198	233	-15.02	252	219	15.07
Median CDOM	149	117	27.35	161	140	15.00

Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0	80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	0	0.0	90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	0	0.0	0	0	0.0	100,000-119,999	0	0	0.0	0	0	0.0
120,000-139,999	0	0	0.0	1	0	N/A	120,000-139,999	0	0	0.0	0	0	0.0
140,000-159,999	0	0	0.0	2	0	N/A	140,000-159,999	0	0	0.0	1	0	N/A
160,000-179,999	0	1	-100.0	1	1	0.0	160,000-179,999	0	0	0.0	1	1	0.0
180,000-199,999	1	0	N/A	1	3	-66.7	180,000-199,999	1	0	N/A	2	1	100.0
200,000-249,999	0	0	0.0	4	6	-33.3	200,000-249,999	0	0	0.0	4	2	100.0
250,000-299,999	0	0	0.0	11	14	-21.4	250,000-299,999	1	0	N/A	10	12	-16.7
300,000-399,999	2	4	-50.0	23	37	-37.8	300,000-399,999	2	1	100.0	20	31	-35.5
400,000-499,999	2	4	-50.0	19	23	-17.4	400,000-499,999	1	3	-66.7	17	19	-10.5
500,000+	18	23	-21.7	214	201	6.5	500,000+	13	14	-7.1	181	195	-7.2
Totals	23	32	-28.1	276	285	-3.2	Totals	18	18	0.0	236	261	-9.6

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
0-29,999	0	0	0.0	0	0	0.0	0-29,999	0	0	0.0	0	0	0.0
30,000-39,999	0	0	0.0	0	0	0.0	30,000-39,999	0	0	0.0	0	0	0.0
40,000-49,999	0	0	0.0	0	0	0.0	40,000-49,999	0	0	0.0	0	0	0.0
50,000-59,999	0	0	0.0	0	0	0.0	50,000-59,999	0	0	0.0	0	0	0.0
60,000-69,999	0	0	0.0	0	0	0.0	60,000-69,999	0	0	0.0	0	0	0.0
70,000-79,999	0	0	0.0	0	0	0.0	70,000-79,999	0	0	0.0	0	0	0.0
80,000-89,999	0	0	0.0	0	0	0.0	80,000-89,999	0	0	0.0	0	0	0.0
90,000-99,999	0	0	0.0	0	0	0.0	90,000-99,999	0	0	0.0	0	0	0.0
100,000-119,999	0	0	0.0	0	0	0.0	100,000-119,999	0	0	0.0	0	0	0.0
120,000-139,999	0	0	0.0	1	1	0.0	120,000-139,999	0	0	0.0	0	0	0.0
140,000-159,999	0	0	0.0	1	0	N/A	140,000-159,999	0	0	0.0	1	0	N/A
160,000-179,999	1	1	0.0	2	2	0.0	160,000-179,999	0	0	0.0	2	2	0.0
180,000-199,999	1	1	0.0	4	2	100.0	180,000-199,999	2	0	N/A	4	0	N/A
200,000-249,999	1	2	-50.0	10	5	100.0	200,000-249,999	1	0	N/A	5	5	0.0
250,000-299,999	6	8	-25.0	18	24	-25.0	250,000-299,999	2	4	-50.0	8	16	-50.0
300,000-399,999	14	25	-44.0	48	73	-34.2	300,000-399,999	5	5	0.0	32	49	-34.7

400,000-499,999	12	16	-25.0	41	56	-26.8	400,000-499,999	1	3	-66.7	26	30	-13.3
500,000+	364	378	-3.7	767	842	-8.9	500,000+	35	35	0.0	378	383	-1.3
Totals	399	431	-7.4	892	1005	-11.2	Totals	46	47	-2.1	456	485	-6.0

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Prepared by TJ Fisher on Friday, December 07, 2018 8:29 AM.