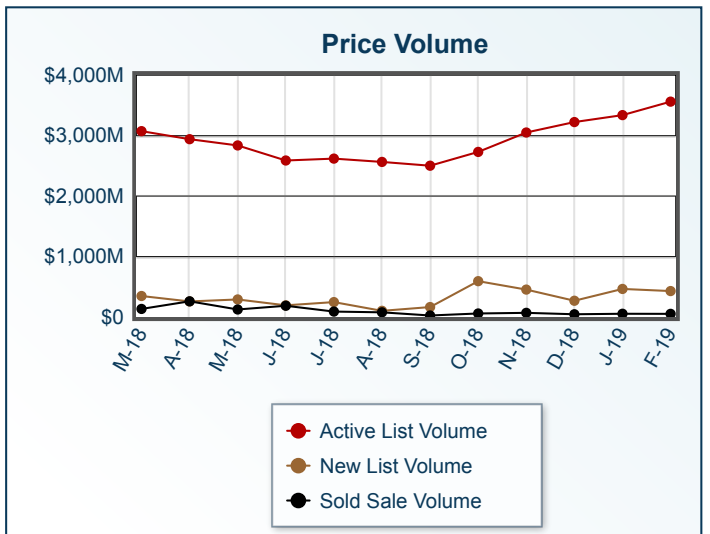
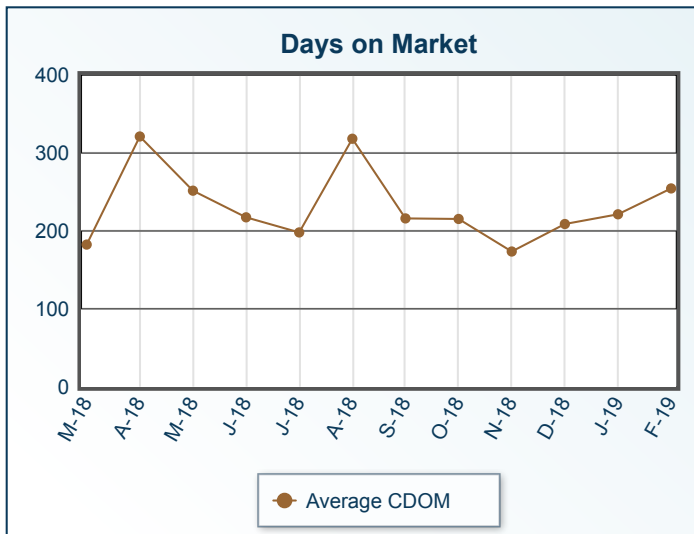
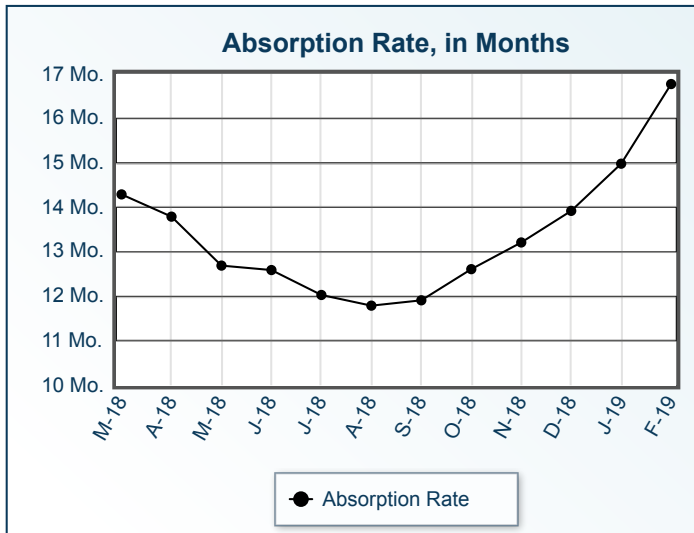
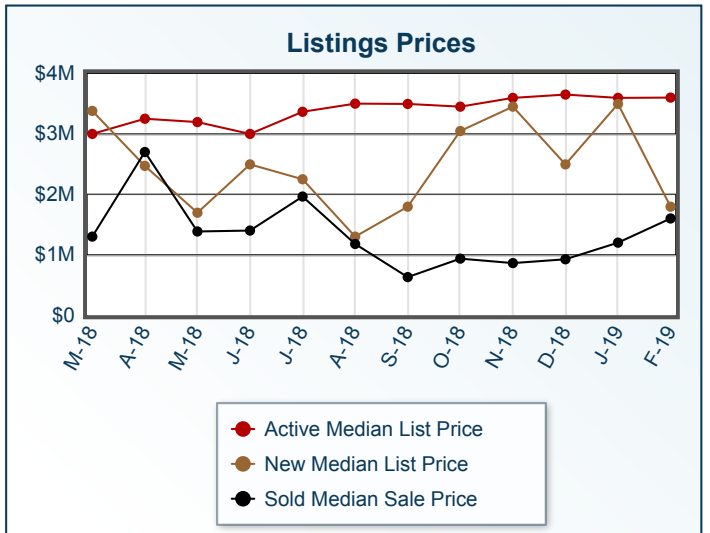
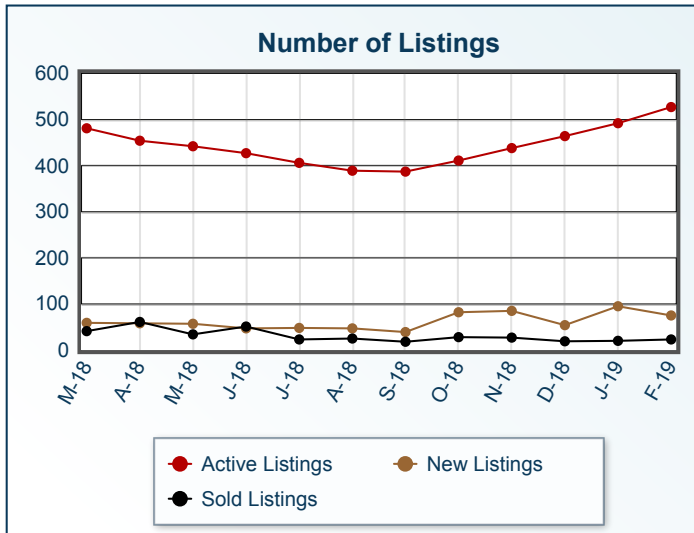


Market Summary

Residential, February 2019



| Summary Statistics | | | | | | |
|---------------------------|---------------|---------------|--------------|-----------------|-----------------|--------------|
| | Feb-19 | Feb-18 | % Chg | 2019 YTD | 2018 YTD | % Chg |
| Absorption Rate | 16.77 | 14.62 | 14.71 | 15.88 | 14.44 | 9.97 |
| Average List Price | \$6,759,979 | \$6,134,651 | 10.19 | \$6,561,567 | \$5,904,958 | 11.12 |
| Median List Price | \$3,600,000 | \$2,950,000 | 22.03 | \$3,450,000 | \$2,775,000 | 24.32 |
| Average Sale Price | \$2,246,922 | \$3,754,533 | -40.15 | \$2,438,719 | \$4,028,037 | -39.46 |
| Median Sale Price | \$1,600,000 | \$1,800,000 | -11.11 | \$1,500,000 | \$2,325,000 | -35.48 |
| Average CDOM | 254 | 306 | -16.99 | 239 | 287 | -16.72 |
| Median CDOM | 154 | 128 | 20.31 | 140 | 186 | -24.73 |

| Sold Listings | | | | | | | Pending Listings | | | | | | |
|----------------------|-------------------|-------------|--------------|---------------------|-------------|--------------|-------------------------|-------------------|-------------|--------------|---------------------|-------------|--------------|
| | This Month | | | Year to Date | | | | This Month | | | Year to Date | | |
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg | | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| 0-29,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0-29,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 30,000-39,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 30,000-39,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 40,000-49,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 40,000-49,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 50,000-59,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 50,000-59,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 60,000-69,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 60,000-69,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 70,000-79,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 70,000-79,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 80,000-89,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 80,000-89,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 90,000-99,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 90,000-99,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 100,000-119,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 100,000-119,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 120,000-139,999 | 0 | 0 | 0.0 | 0 | 1 | -100.0 | 120,000-139,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 140,000-159,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 140,000-159,999 | 0 | 1 | -100.0 | 0 | 1 | -100.0 |
| 160,000-179,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 160,000-179,999 | 1 | 0 | N/A | 1 | 0 | N/A |
| 180,000-199,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 180,000-199,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 200,000-249,999 | 0 | 1 | -100.0 | 1 | 1 | 0.0 | 200,000-249,999 | 0 | 0 | 0.0 | 0 | 2 | -100.0 |
| 250,000-299,999 | 0 | 2 | -100.0 | 0 | 2 | -100.0 | 250,000-299,999 | 0 | 2 | -100.0 | 1 | 4 | -75.0 |
| 300,000-399,999 | 1 | 4 | -75.0 | 5 | 5 | 0.0 | 300,000-399,999 | 3 | 5 | -40.0 | 4 | 7 | -42.9 |
| 400,000-499,999 | 2 | 3 | -33.3 | 4 | 5 | -20.0 | 400,000-499,999 | 3 | 4 | -25.0 | 4 | 9 | -55.6 |
| 500,000+ | 20 | 20 | 0.0 | 33 | 53 | -37.7 | 500,000+ | 25 | 25 | 0.0 | 49 | 57 | -14.0 |
| Totals | 23 | 30 | -23.3 | 43 | 67 | -35.8 | Totals | 32 | 37 | -13.5 | 59 | 80 | -26.2 |

| Active Listings | | | | | | | New Listings | | | | | | |
|------------------------|-------------------|-------------|--------------|---------------------|-------------|--------------|---------------------|-------------------|-------------|--------------|---------------------|-------------|--------------|
| | This Month | | | Year to Date | | | | This Month | | | Year to Date | | |
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg | | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| 0-29,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0-29,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 30,000-39,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 30,000-39,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 40,000-49,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 40,000-49,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 50,000-59,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 50,000-59,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 60,000-69,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 60,000-69,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 70,000-79,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 70,000-79,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 80,000-89,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 80,000-89,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 90,000-99,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 90,000-99,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 100,000-119,999 | 1 | 0 | N/A | 1 | 0 | N/A | 100,000-119,999 | 0 | 0 | 0.0 | 1 | 0 | N/A |
| 120,000-139,999 | 0 | 0 | 0.0 | 0 | 1 | -100.0 | 120,000-139,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 140,000-159,999 | 0 | 1 | -100.0 | 0 | 1 | -100.0 | 140,000-159,999 | 0 | 0 | 0.0 | 0 | 1 | -100.0 |
| 160,000-179,999 | 1 | 0 | N/A | 1 | 0 | N/A | 160,000-179,999 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| 180,000-199,999 | 0 | 1 | -100.0 | 0 | 1 | -100.0 | 180,000-199,999 | 0 | 0 | 0.0 | 0 | 1 | -100.0 |
| 200,000-249,999 | 0 | 5 | -100.0 | 1 | 6 | -83.3 | 200,000-249,999 | 0 | 0 | 0.0 | 0 | 1 | -100.0 |
| 250,000-299,999 | 2 | 8 | -75.0 | 4 | 12 | -66.7 | 250,000-299,999 | 1 | 0 | N/A | 1 | 2 | -50.0 |
| 300,000-399,999 | 21 | 21 | 0.0 | 24 | 29 | -17.2 | 300,000-399,999 | 2 | 8 | -75.0 | 6 | 13 | -53.8 |

| | | | | | | | | | | | | | |
|-----------------|-----|-----|------|-----|-----|-------|-----------------|----|----|-------|-----|-----|-------|
| 400,000-499,999 | 21 | 17 | 23.5 | 25 | 29 | -13.8 | 400,000-499,999 | 5 | 5 | 0.0 | 9 | 13 | -30.8 |
| 500,000+ | 481 | 444 | 8.3 | 576 | 556 | 3.6 | 500,000+ | 67 | 76 | -11.8 | 153 | 159 | -3.8 |
| Totals | 527 | 497 | 6.0 | 632 | 635 | -0.5 | Totals | 75 | 89 | -15.7 | 170 | 190 | -10.5 |

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Prepared by TJ Fisher on Wednesday, March 13, 2019 11:28 AM.